



Matt Duray  
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## **CONNECT TELEPHONE & COMPUTER GROUP HELPS SMALL TO MID-SIZED BUSINESSES WITH 2012 EXPANSION**

*By Matt Duray, Connect Telephone & Computer Group*

BILLINGS, MT — March 21, 2012 — Connect Telephone & Computer Group, the region's leading technology provider, is helping small to medium-sized businesses (SMBs) reposition their communications infrastructure to increase their profitability during an office expansion or relocation. In 2012 many companies have paused to reflect and reevaluate their business from all angles. Convergence has led many business owners to rely heavily on highly qualified technology providers to ensure a smooth transition of phone systems, data networks and other technologies during a strategic relocation. Connect Telephone & Computer Group is well positioned to actively support the complex needs of its customers during this type of transition.

With an abundance of technology providers in the marketplace, a business owner's first challenge is to select the right technology provider. There are companies that are strong in either voice or data, but most lack both skill sets. However, Connect Telephone & Computer Group is unique in that it has expertise in

both voice and data communications which enables them to provide benefits that far exceed those of their competition. Connect Telephone & Computer Group is a true Managed Service Providers (MSPs), with certified voice and data experts who have years of experience in the industry.

Connect Telephone & Computer Group differentiates itself by providing high-level consultation to ensure that pre-installation, installation, and post-installation all runs smoothly. "As a company, we take a global approach to understand our customers' business communications and IT needs and we utilize sophisticated tools to ensure proper implementation," commented Matt Duray, President of Connect Telephone & Computer Group. "Attention to detail and clear communication is the only way to ensure that the technology investment provides you with a competitive advantage and increases overall profitability."

Connect Telephone & Computer Group deploys Session Initiation Protocol (SIP) and leverages an innovative Current Technology Assurance Plan (C-TAP) which continually equips the customer with new technology while simultaneously protecting

them from obsolescence and unforeseen cost. When a business moves into a new location the need for additional hardware and software oftentimes becomes glaringly apparent, and C-TAP customers are able to add new technology without incurring any additional cost. Keeping the customer at the latest state of technology is at the forefront of Connect Telephone & Computer Group's mission, so long as the technology enhances productivity and increases bottom-line profitability.

### **ABOUT CONNECT TELEPHONE & COMPUTER GROUP**

Connect Telephone & Computer Group is Montana's premier telephone and data communications group. Connect provides industry-leading products, serviced by the most certified technicians in the region. The company's local dispatch center delivers round-the-clock service to ensure system reliability. The Connect Group also offers comprehensive service 24 hours a day, 7 days a week and emergency service guaranteed within 4 hours.